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0EXA 82-1410

26 May 1982

MEMORANDUM FOR: OEXA Administrative Officer, OEXA

FROM:

Coordinator for Academic Affairs, OEXA

SUBJECT:

Visit to Headquarters by Group of Students from Monroe Community College 1 June 1982

- 1. Attached is a list of names, and Social Security numbers of a group of students (15) and two Faculty members from Monroe Community College, who will be visiting the Agency on 1 June 1982. They will be receiving an unclassified briefing beginning at 10:00 a.m. in Room 1E74. All are U.S. citizens.
- 2. The group will arrive at Headquarters via their College van at approximately 10:00 a.m. and are expected to depart Headquarters at approximately 11:30 a.m.

Distribution:

Original & 1 - Addressee (w/att)

1 - Hqs. Security (w/att)

1 - Main Receptionist (w/att)

1 - PAD/OEXA (w/att)

1 - OEXA Registry (w/o att)

2 - CAA/OEXA (w/att)

CAA/OEXA (26 May 1982)

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AREA CODE 716 424-5200.

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May 24, 1982

Director for Academic Relations						
Director of Intelligence Agency						
Central Intelligence Agency						
Washington, DC 20505						
Enclosed are two copies of our student class list for our American						
Foreign Policy On Location course in Washington next week.						
Sincerely,						
Attachment						

20 Uears and 20.000 Graduates • 1961-1981 Approved For Release 2008/04/28 : CIA-RDP86B00985R000400140005-9



P.O. BOX 9720 ROCHESTER, NEW YORK 14623-0720 AREA CODE 716 424-5200

May 19, 1982

Enclosure

Director for Academic Relations
Director of Intelligence
Central Intelligence Agency
Washington, DC 20505

As we discussed at our meeting last month, the syllabus for American
Foreign Policy: On Location course is enclosed.

We are looking forward to our session with you as scheduled for the
first week in June.

Sincerely.

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POS 235 AMERICAN FOREIGN POLICY ON LOCATION COURSE SYLLABUS SUMMER, 1982

CONTENTS

- I COURSE DESCRIPTION
- II BEHAVIORAL OBJECTIVES
- III COURSE OUTLINE
 - IV CRITERIA FOR WRITTEN WORK AND EVALUATION
 - V EXAM QUESTION
- VI READINGS PACKAGE AND LIST
- VII RESERVE READING LIST
- VIII GENERAL INFORMATION SHEET

POS 235

I COURSE DESCRIPTION

Can there be a stable global economy if foreign trade is restricted by protectionist policies such as quotas and high tariffs? American Foreign Policy: On Location will utilize governmental and non-governmental organizations to examine the growing demand for protectionism as an aspect of the larger question of international trade policy of the United States.

The first week will consist of on-campus classes dealing with the formulation of U.S. foreign policy, in general, and case-study foreign economic and trade policies in particular.

The second week will be the key component, consisting of a series of briefings and discussions in Washington with key staff members at the White House, State Department, Commerce Department, and Central Intelligence Agency; congressional leaders; representatives of the Common Market nations, Japan and the People's Republic of China; and the United States Chamber of Commerce and the Council for a Competitive Economy.

During the third week, evaluation will take place. The students will write and present individual and group papers and take an examination.

II BEHAVIORAL OBJECTIVES

- A. General: Upon completion of the course, the students will understand the major constitutional, statutory, customary and personal functions and roles of the following in foreign policy making
 - The President of the United States
 - The National Security Council (NSC)
 - The Department of State (DOS)
 - The Department of Commerce (DOC)
 - The Central Intelligence Agency (CIA)
 - The United States Senate
 - The United States House of Representatives

and be aware of relationships within and among these groups.

- B. Specific: In addition, the students will
 - examine the nature and function of nongovernmental organizations (NGO) such as the US Chamber of Commerce and the Council for a Competitive Economy and the role they play in influencing foreign policy making
 - compare styles of bureaucratic decision-making; crisis-decision-making and rational actor models and know the characteristics and strengths and weaknesses of both.
 - know influence and coercive techniques of economic foreign policy, the rationale behind them and strengths and weaknesses of both.
 - read and know the major terms of trade legislation, current and proposed and know the positions of their congressional representatives on this legislation.
 - examine the trade relationships and status between the US and the European Economic Community (EEC), Japan, and the People's Republic of China

II BEHAVIORAL OBJECTIVES (B. Specific) continued

- become familiar with White House views on trade policy
- examine specific policy recommendations from the Departments of State and Commerce
- know the role of the CIA in making assessments and recommendations regarding economic foreign policy
- examine the impact of domestic economic conditions on the foreign trade policy of the US.

III COURSE OUTLINE

THE FIRST WEEK: BACKGROUND AND STAGE SETTING

MAY 24 - MONDAY 6 - 9 P.M.

COURSE MAINTENANCE

Research Design: the individual and group papers Getting the most from the briefing sessions

> using the readings note-taking formulating questions session evaluation sheets

Daily Seminars for briefing session evaluation The course examination Room assignments

MAY 25 - TUESDAY 6 - 9 P.M.

GOALS, OBJECTIVES AND TECHNIQUES OF TRADE POLICY
"The Carrot and the Stick"

MAY 26 - WEDNESDAY 6 - 9 P.M.

COMPONENTS AND FORMULATION OF AMERICAN FOREIGN POLICY: PART I The Executive Branch and the Politics of Trade Policy

MAY 27 - THURSDAY 6 - 9 P.M.

COMPONENTS AND FORMULATION OF AMERICAN FOREIGN POLICY: PART II
Congress, Lobbyists and Nongovernmental Organizations
The struggle for influence among conflicting constituencies

MAY 30 - SUNDAY

8 A.M. Depart MCC Loop

5 P.M. Arrive Hotel Harrington

THE SECOND WEEK: ON LOCATION in Washington, D.C.

May 31 Monday - Friday

JUNE 1 - TUESDAY '

10 A.M. The Central Intelligence Agency

The CIA: An Overview US-China Trade

III COURSE OUTLINE (The Second Week) continued:

TUES. 1 P.M. Embassy of the People's Republic of China

Mr Li Wei First Secretary -Commercial Section

3 P.M. Embassy of Japan

Mr. Tetsuo Yamashita Commercial Section

JUNE 2 - WEDNESDAY*

A.M. The White House

The White House and Trade Policy
M.B. Oglesby, Jr.
Deputy Assistant to the President
for Legislative Affairs
Special Tour
Linda Bennett
Staff Assistant to the Deputy Assistant
to the President

1 P.M. The United States Chamber of Commerce

Ms. Madelaine S. Geller Associate Director The National Chamber Briefing Center

3 P.M. The Department of Commerce

Mr. J.D. Young Intergovernmental Affairs Division

JUNE 3 - THURSDAY

8:15 A.M. Congressman Barber Conable + The Caribbean Basin Initiative

9:30 A.M. Mr. Kent Hughes
Joint Economic Committee
Forces Influencing Japanese-American Trade Relations

11:30 A.M. Congressman Frank Horton

1 P.M. Mr. James Catterson
Legislative Assistant to Senator D'Amato for
Foreign Policy and International Trade
Current Senate Legislation on Fair Trade

III <u>COURSE OUTLINE</u> (The Second Week) continued:

3 P.M.

Council for a Competitive Economy

Sheldon Richman, editor <u>Competition</u>, the monthly publication of the Council Free Enterprise and Trade Policy

JUNE 4 - FRIDAY*

9:45 A.M.

Department of State

Mr. Illmar Heinaru Director, Public Affairs

2 P.M.

Delegation of the Commission of the European Communities

Mr. James Talbot[†] Head of Public Affairs The European Community and the United States

*Daily Seminar - hours to be arranged after briefing sessions
The on location sessions may be changed "due to the nature of Washington politics."
+Biography included

JUNE 5 - SATURDAY

9 A.M. Depart Hotel Harrington

5 P.M. Arrive MCC

THE THIRD WEEK: ROLE-PLAYING AND EVALUATION

JUNE 7 - MONDAY 6 - 9 P.M.

Presentation of Individual Papers

JUNE 8 - TUESDAY 6 - 9 P.M.

Work on Group Papers. Professors available as resource mentors.

JUNE 9 - WEDNESDAY 6 - 8 P.M.

Course Examination
Distribute Evaluation Forms

JUNE 10 - THURSDAY 6 - 9 P.M.

Presentation of Group Papers

JUNE 11 - FRIDAY 6 - 9 P.M.

6 P.M. Return Exams and Papers Formal Course Evaluation

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IV CRITERIA FOR WRITTEN WORK & EVALUATION

INDIVIDUAL PAPERS

<u>General Topic</u>: Recommendations for trade policy within the context of the group selected by individual students and one of the topic areas.

Group choices: The White House, Congress, State Department,

Commerce Department, Nongovernmental Organiza-

tions (Pro and Anti Free Trade)

Topic areas: General Trade Policy, Sino-American Trade,

Japanese-American Trade, West European-American

Trade, The Caribbean Basin Initiative

Requirements: Typed 5-7 pages, at least 5 bibliographic sources, title page, with topic name and course name and number. Margins 1½" top and bottom and 1" sides. Charts and graphs not counted in page total. Submit two copies.

GROUP PAPERS

<u>General Topic</u>: Negotiated among members of the respective groups, but may focus on more than one topic area as presented in the individual papers.

<u>Requirements</u>: Typed 7-10 pages, at least 7 bibliographic sources, additional as with individual papers.

EVALUATION

Final grade will be determined by:

- Individual paper
- 2. Presentation of Individual paper
- 3. Group paper
- 4. Presentation of Group paper
- 5. Examination
- Participation
 - a. in briefing sessions
 - b. in daily seminars
 - c. completion of session evaluation sheets.

Each of the above will carry equal weight.

V EXAM QUESTION

Since the end of World War II, there has been a growth in economic interdependence among nation-states. This has led to an increased use of economic techniques as an adjunct of foreign policy. Answer the following:

- A. Two reasons for the increase in economic interdependence.
- B. Three factors that influence the formulation of economic foreign policy.
- C. Two influence and two coercive techniques of economic foreign policy, and two strengths and weaknesses of each.

Cite examples to support each of your main points. It is important that you explain and illustrate the factors with which you have chosen to deal.

Use no more than a blue book for this examination.

VI READINGS IN "READING PACKAGE" POS 235, 1982

CHAMBER OF COMMERCE OF THE UNITED STATES (CC)

- SPECIAL REPORT THE "NEW RECIPROCITY" (CC-1)
- 2. INTERNATIONAL REPORT 1982 INTERNATIONAL BUSINESS POLICY ISSUES (CC-2)
- 3. STATEMENT ON UNITED STATES TRADE POLICY BEFORE THE SUBCOMMITTEE ON TRADE OF THE HOUSE WAYS AND MEANS COMMITTEE FOR THE CHAMBER OF COMMERCE OF THE UNITED STATES (CC-3)

COUNCIL FOR A COMPETITIVE ECONOMY (CCE)

- 1. SPEECH BY RICHARD W. WILCKE, PRESIDENT, COUNCIL FOR A COMPETITIVE ECONOMY: "PROSPERITY WITH PEACE OR PROTECTIONSM" TO THE JAPAN TRADE CENTER, NEW YORK, JANUARY 28, 1982 (CCE-1)
- 2. TESTIMONY OF RICHARD W. WILCKE, PRESIDENT, COUNCIL FOR A COMPETITIVE ECONOMY BEFORE SUBCOMMITTEE ON TRADE, COMMITTEE ON WAYS AND MEANS, U.S. HOUSE OF REPRESENTATIVES, FEBRUARY 2, 1982 (CCE-2)

EMBASSY OF JAPAN (JE)

- 1. JAPAN'S FY 82 DEFENSE BUDGET (JE-1)
- 2. WHAT DOES "RECIPROCITY" MEAN? IS IT JUSTIFIED? WOULD IT REVERSE 50 YEARS OF U.S. POLICY AND ENDANGER U.S., WORLD ECONOMIES? (JE-2)
- 3. <u>DIALOGUE ON SECURITY MATTERS BECOME IMPORTANT FOR U.S. AND JAPAN;</u>
 TWO ALLIES' SITUATIONS DIFFER AS JAPAN WORKS TOWARD DEFENSE
 CONSENSUS. (JE-3)
- 4. THE SWELLING JAPANESE TRADE SURPLUS: HOW DETERIORATING U.S. COMPETITIVE POSITION, OVER-VALUED DOLLAR, LEAD TO IMBALANCE. (JE-4)
- 5. JAPAN'S FOREIGN MINISTER CALLS ON U.S. AND JAPAN TO UNITE TO RE-VITALIZE WORLD ECONOMY AND OVERCOME THREATS TO PEACE. (JE-5)

JOINT ECONOMIC COMMITTEE - U.S. CONGRESS (JEC)

1. RECIPROCITY IN FOREIGN TRADE - ISSUE BRIEF NUMBER IB82043
Authors: Alfred Reifman and Raymond Ahearn. (JEC-1)

DEPARTMENT OF STATE (SD)

- 1. U.S.-CHINA AGRICULTURAL TRADE, APRIL, 1981 (SD-1)
- 2. U.S.-CHINA ECONOMICS RELATIONS, MARCH, 1981 (SD-2)
- 3. U.S. RELATIONS WITH CHINA, JULY 16, 1981 (SD-3)
- 4. JAPAN AND THE UNITED STATES: A COOPERATIVE RELATIONSHIP, MARCH 1, 1982 (SD-4)
- 5. U.S.-EUROPEAN ECONOMIC RELATIONS, DECEMBER 16, 1981 (SD-5)

VI READINGS IN "READING PACKAGE" (Department of State) continued:

- 6. U.S. TRADE WITH THE EUROPEAN COMMUNITY, JUNE 28, 1981 (SD-6)
- 7. U.S. TRADE AND FOREIGN POLICY, OCTOBER 29, 1981 (SD-7)
- 8. ADDRESS BY PRESIDENT REAGAN: COOPERATIVE STRATEGY FOR GLOBAL GROWTH, OCTOBER 15, 1981 (SD-8)
- 9. NEW CHALLENGES IN INTERNATIONAL INVESTMENT, SEPTEMBER 18, 1981 (SD-9)
- 10. INTERNATIONAL ASPECTS OF U.S. ECONOMIC POLICY, DECEMBER 15, 1981 (SD-10)
- 11. SELECTED STATE DEPARTMENT PUBLICATIONS, SEPTEMBER, 1981 (SD-11)
- 12. BACKGROUND ON THE CARIBBEAN BASIN INITIATIVE MARCH, 1982 (SD-12)
- 13. CARIBBEAN BASIN INIATIVE IN PERSPECTIVE MARCH 11, 1982 (SD-13)

GENERAL READINGS

- 1. "THE TROUBLE WITH TRADE" Women's League of Voters
- 2. "GLOSSARY OF TRADE TERMS" Women's League of Voters
- "INTERNATIONAL TRADE BIBLIOGRAPHY" Independent Study Project by J. Dodson
- 4. "FREE TRADE, PROTECTION AND ECONOMIC DEVELOPMENT" by J. Ropke; INTERECONOMICS, JANUARY/FEBRUARY 1981
- 5. "INCREASING PROTECTIONISM IN EUROPE" by Peter Korn; INTERECONOMICS NOVEMBER/DECEMBER 1981
- "INDUSTRIAL INNOVATION AND FOREIGN TRADE IN THE 80s" by K.W. Grew
- 7. "THE WORLD ECONOMY OF THE YEAR 2000" by W.W. Leontief; SCIENTIFIC AMERICAN, SEPTEMBER 1980, VOL. 243, NO.3
- 8. "ECONOMIC DEVELOPMENT" SCIENTIFIC AMERICAN by KK Dadzie; SEPTEMBER 1980, VOL 243, NO. 3.
- 9. "TRADE WITH WEST EUROPE AND JAPAN" by W.J. Feld; CURRENT HISTORY, MAY/JUNE 1979
- 10. "UNITED STATES TRADE WITH THE DEVELOPING WORLD", CURRENT HISTORY, MAY/JUNE 1979 F. SHAMS B.
- 11. "UNITED STATES SOVIET TRADE" by Robert C. Stuart; CURRENT HISTORY MAY/JUNE 1979
- 12. "UNITED STATES TRADE WITH CHINA" by J.S. Prybyla; CURRENT HISTORY, MAY/JUNE 1979
- 13. "UNITED STATES TRADE POLICY: AN OVERVIEW" by R.I. Meltzer; CURRENT HISTORY, MAY/JUNE 1979
- 14. "STRAINS ON THE COMMON MARKET" by D.Fairlamb; DUN'S BUSINESS MONTH, FEBRUARY 1982

VI <u>READINGS IN "READING PACKAGE" (General Readings) continued:</u>

- 15. "WAR OF WORDS" FORTUNE, APRIL 5, 1982, R. I. Kirkland, Jr.
- 16. "ONLY THE UMPIRE PLAYS BY THE RULES", ECONOMIST, APRIL 24, 1982
- 17. "JAPAN'S TRADE WAR WITH THE WEST GOES FROM COLT TO HOT", ECONOMIST, APRIL 24, 1982.
- 18. "GROWING TRADE TENSIONS BETWEEN EUROPE AND JAPAN" by R. Kentley; THE WALL STREET JOURNAL, FEBRUARY 1, 1982
- 19. "THE POLITICAL DIMENSION OF JAPAN'S TRADE BALANCE" by R. Kently; THE WALL STREET JOURNAL, JANUARY 4, 1982
- 20. "EUROPEAN COMMUNITY: A MIXED SCOREBOARD" by G. Godspell; THE CHRISTIAN SCIENCE MONITOR" APRIL 8, 1982, p.23, Col. 1
- 21. "THE COMMON MARKET: ENGINE OF PROTECTIONISM?" by I.B. Donges, THE CHRISTIAN SCIENCE MONITOR", MARCH 31, 1982 p.29, Col.3.
- 22. "INTERNATIONAL ECONOMIC SURVEY", THE NEW YORK TIMES FEBRUARY 14, 1982.
 - Various topics: A. "Protectionism: The Gathering Storm C. Farnsworth
 - B. "The EEC, Past Its Prime at 25?"
 P. Lewis
 - C. "Mexico, After the Fiesta"
 A. Riding
 - D. "Dismay Giving Way to Despair"
 B. Crossette
 - E. "OPEC's Loss of Mastery"
 D. Martin
 - F. "In Tokyo; Anxiety Over Growth"
 S. Lohr
 - G. "Banking On the U.S. For Stability" R. Bennett
 - H. "Hawking Arms Overseas" T. Friedman
 - I. "In Russia, An Economy Encumbered" J. Burns
 - J. "Poland's Staggering Problems"
 P. Lewis

VII ON RESERVE IN THE MCC LIBRARY

EMBASSY OF JAPAN

- 1. JAPAN 1981 AN INTERNATIONAL COMPARISON
- 2. JAPAN ECHO

Volume VIII, Number 1, 1981

3. JAPAN ECHO

Volume VIII, Number 2, 1981

4. JAPAN ECHO

Volume VIII, Special Issue, 1981

5. JAPAN ECHO

Volume VIII, November 4, 1981

- 6. JAPAN'S IMPORT BARRIERS: AN ANALYSIS OF DIVERGENT BILATERAL VIEWS
- 7. YEABOOK OF U.S.-JAPAN ECONOMIC RELATIONS IN 1980

EMBASSY OF THE PEOPLE'S REPUBLIC OF CHINA

- 1. CHINA TRADE NEWS, APRIL 15, 1982
- 2. TRADE AND TOURS, WINTER, 1981
- 3. CHINA'S FOREIGN TRADE, 1982 (1)
- 4. CHINA'S FOREIGN TRADE, 1982 (2)
- 5. CHINA--A BRIEF SURVEY

CHAMBER OF COMMERCE OF THE UNITED STATES

- 1. LET'S REBUILD, AMERICA
- 2. DILEMMAS POSED BY THE U.S. STEEL INDUSTRY, PART I

EUROPEAN COMMUNITY DELEGATION

- 1. EUROPEAN COMMUNITY FACTS
- 2. EUROPE, MARCH/APRIL 1982 NO. 230
- WHO WE ARE EUROPEAN COMMUNITY
- 4. THE EUROPEAN PARLIAMENT
- 5. EUROPEAN FILE: THE EUROPEAN SOCIAL FUND, NOVEMBER-DECEMBER, 1979
- 6. EUROPEAN FILE: THE EUROPEAN COMMUNITY IN THE WORLD, MAY, 1980
- 7. EUROPEAN FILE: COMMUNITY AID TO THE THIRD WORLD: THE LOME CONVENTION, MARCH, 1981
- 8. EUROPEAN FILE: AN INDUSTRIAL STRATEGY FOR EUROPE, MAY, 1981

VII ON RESERVE IN THE MCC LIBRARY (continued)

CENTRAL INTELLIGIENCE AGENCY

1. CIA FACT BOOK

VIII

POS 235

SUMMER, 1982

GENERAL INFORMATION SHEET

We will travel by College van and from Washington. Because of space limitations, and the tendency to bring back more than we went down with, please limit yourself to two pieces of baggage - one suitcase and a small carry-on suitbag.

Clothing is generally casual - please no shorts or cut-offs for the daily sessions. It will be about 75-85° and fairly humid - 80-90% during the day and we may get some rain (bring an umbrella). Evenings will be cooler 60-70°, but will remain humid. If you plan on going out at night, many restaurants require jackets/ties for men, dresses/pant suits for women, and will not allow jeans. There are many less expensive, more casual places, ranging from MacDonald-type to delis, and numerous ethnic restaurants, all within walking distance.

Washington has a broad range of night life. There are numerous stage shows, movies, bars, discos, etc.; something for everyone. Museums, historical sites and art galleries abound - most are free and within walking distance. You are free after the daily seminar, and we suggest a buddy-system when you go out. There are high crime areas in the city.

We will be staying at the Hotel Harrington at 11th, 12th and 'E' Streets, NW, just north of Pennsylvania Avenue. Triple rooms are \$14.00 and doubles \$20.00 per person/per night, tax and baggage handling fees* will be about an additional \$8-10 per person. You are responsible for any additional charges such as phone calls, etc. from you individual rooms. The phone number is (202) 628-8140.

A schedule has been arranged, due to the nature of the groups that we visit, it is imperative that we be on time. Therefore, reveille will be at 0700 hours (that's 7:00 a.m. for you civilians), to enable ample time to breakfast, assemble and get moving in the same direction. we ask that you strictly adhere to all meeting times. Many of the buildings are secure and you won't be able to get in without the rest of the group.

We expect you to be outstanding representatives of Monroe Community College. Our continuation of this course for the furture is predicted on your maturity and deportment.

By all means bring your cameras, but they will not be allowed in the Congressional galleries, the CIA, and the State Department.

*10% sales tax on the room
\$.80 per room/per day occupancy tax
\$1.00 per person baggage handling fee

1000 EAST HENRIETTA ROAD - ROCHESTER, N.Y. 14623 - 5780 AREA CODE 716 424 - 5200

June 18, 1982	
	STAT
Director for Academic Relations Director of Intelligence Central Intelligence Agency	
Washington DC • 20505	STAT
We wish to thank you for your briefing on Location course. It was very generouschedule to address us.	
The session fit perfectly into our schedule unique face-to-face meeting with someone of	e and enabled the class to have a directly concerned with trade policy.
In our evaluation and seminar sessions, pressed by United States - Peoples' Republ	the students were particularly im- lic of China trade.
Your contribution to the success of the cou	rse is greatly appreciated.
Since Poly.	STAT

/p





1000 EAST HENRIETTA ROAD . ROCHESTER N.Y. 14623

CODE 716 424-5200

STAT

STAT

March 15, 1982

Director for Academic Relations
Director of Intelligence
Central Intelligence Agency
Washington, DC 20505

Dear

As I told you in our recent telephone conversation we are offering a course entitled American Foreign Policy: On Location. It is a highly intensive, single issue political science course that will deal with the topic of United States Foreign Trade. A major component is the on location in Washington segment, featuring a chance for the student to deal with selected individuals, on a face-to-face basis, in both government and non-governmental organizations, who deal with this problem in a policy making context.

The class will consist of from 15 to 20 students and 2 faculty members and we will be in Washington from June 1 through 4 for the class sessions. The students will have had extensive background in such course areas as United States Diplomatic History, International Relations and World Politics, Foreign Policy, and American National Government. In addition, they will have had a week of classes prior to going to Washington, as well as having read from an extensive bibliography on the topic of foreign trade.

We are in the process of arranging sessions with the State Department, the United States Chamber of Commerce, Congressmen Frank Horton, Barber Conable and Frederick Richmond, and the Department of Commerce, among others. In order to facilitate the June class session, we will be in Washington and would like to meet with you on Friday, April 23rd at 10:00 in the morning in order to finalize the program for June.

-1-

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Dr. Ralph Cook March 15, 1982

Enclosed is a flyer describing the general nature of the course. We are looking forward to meeting with you April 23rd at 10:00. If you need any further information please do not hesitate to contact us.

STAT

Sincerely.		
i.		

js Enclosure

